



Information Newsletter - Athens, 23/8/2023

General Price Policy up to 30/9/2023

ALL AREAS

25% last minute booking discount for bookings that start within 15 days from the date of option holding, (except for Malta).

GREECE

25% discount for the period up to 29/7 & 7 - 28/10/23.

15% discount for all other 2023 and 2024 periods.

ITALY

Palermo & Capo d'Orlando: 30% discount for the period 26/8 - 28/10/23 on catamarans.

25% discount for the period 26/8 - 28/10/23 on monohulls.

15% discount for the period 3 - 24/8/24.

20% discount for all other 2024 periods.

Sardinia: 10% discount for the periods 1/1 - 31/12/23, 1/1 - 31/12/24.

Agropoli: 10% discount for the periods 1/1 - 31/12/23, 1/1 - 31/12/24.

Punta Ala: 10% discount for the periods 1/1 - 31/12/23, 1/1 - 31/12/24.

Rodi Garganico: 10% discount for the periods 1/1 - 31/12/23, 1/1 - 31/12/24.

15% discount on crewed cats in Italy for the period up to 31/12/23.

MALTA

No discount for 2023 and 2024 periods.

CROATIA

10% discount for all 2023 and 2024 periods on monohulls.

5% discount for all 2023 and 2024 periods on catamarans.

FRANCE

30% discount for the period 23/9 - 30/10/23.

10% discount for all other 2023 periods.

15% discount for all 2024 periods.

CARIBBEAN

10% discount for 2023 and 2024 periods.

MONTENEGRO

15% discount for all 2024 periods.

Booking for 5 weeks: +2,5%.

Booking for 6 or more weeks: +5%.

MULTI number of booked yachts -not applicable in Malta.

- **2 yachts booked at the same time by the same customer:**
+2,5% -not applicable for period 27/7 - 24/8/24.
- **3 yachts booked at the same time by the same customer:**
+5% -not applicable for period 27/7 - 24/8/24.
- **4 yachts booked at the same time by the same customer:**
+7,5% -not applicable for period 27/7 - 24/8/24.
- **More than 4 yachts:** on request.

If 2nd or more yachts are booked at a later stage, above discounts will not apply, instead the repeat client discount will apply.

NO DISCOUNT for bookings equal or less than 6 days length.

REPEAT CLIENTS: +5% applicable only if the client gets other discounts that are up to 17,5% (discounts for 2, 3 & 4 weeks are excluded). +2,5% applicable if the client gets other discounts that are up to 20% (discount for 2, 3 & 4 weeks are excluded).

ATTENTION!

POSSIBLE MAXIMUM TOTAL DISCOUNT ALLOCATION:

25% on Croatia.

20% on Portisco, Agropoli & Punta Ala bases.

30% on all other areas.

Discounts not applicable on crewed yachts in which the crew is included in the price.