

2024 Price list



Catamarans & Luxury S/Y

		01.01.-18.05.		18.05.-25.05.		25.05.-01.06.	01.06.-15.06.	15.06.-06.07.	06.07.-17.08.	Year	Sails	WC	Cabins	Max Pax	AC/G/H/SP	Safety deposit
		from 28.09.	21.09.-28.09.		14.09.-21.09.		31.08.-14.09.	17.08.-31.08.	A							
		H	G	F	E	D	C	B	A							
*AURA 51 NEW catamaran FP / Cosmos	TG/Baotić	8.900 €	8.900 €	9.800 €	13.000 €	13.000 €	16.700 €	18.900 €	20.900 €	2023	l.bag	5 el.	4D+1BB+1SC	10+S	AC/G/H/DW	3000€/APA
SAONA 47 catamaran FP / Sunny wave	TG/Baotić	5.550 €	6.300 €	7.500 €	7.900 €	8.120 €	10.300 €	12.100 €	14.300 €	2018	l.bag	5 el.	4D+1BB+1SC	12	AC/G/WM/DW	2.500 €
*SAONA 47 catamaran FP / Desafinado	TG/Baotić	5.550 €	6.300 €	7.500 €	7.900 €	8.120 €	10.300 €	12.100 €	14.300 €	2020	l.bag	5 el.	4D+1BB+1SC	10+S	AC/G/WM/DW	2.500 €
ELBA 45 catamaran FP / P. Valeria	TG/Baotić	4.900 €	5.200 €	6.600 €	6.900 €	7.350 €	8.900 €	9.950 €	11.800 €	2020	l.bag	4 el.	4D+1SC	11	AC/G/I/SP	2.500 €
ELBA 45 NEW catamaran FP /Summer Flow	TG/Baotić	4.900 €	5.200 €	6.600 €	6.900 €	7.350 €	8.900 €	9.950 €	11.800 €	2023	l.bag	4 el.	4D+1SC	11	AC/G/I/SP	2.500 €
ELBA 45 catamaran FP/ Dreamcatcher	TG/Baotić	4.900 €	5.200 €	6.600 €	6.900 €	7.350 €	8.900 €	9.950 €	11.800 €	2021	l.bag	3 el.	3D+1S	6+1S	AC/G/I/SP	2.500 €
ELBA 45 NEW catamaran FP /NN	TG/Baotić	4.900 €	5.200 €	6.600 €	6.900 €	7.350 €	8.900 €	9.950 €	11.800 €	2024	l.bag	4 el.	4D+1SC	11	AC/G/I/SP	2.500 €
NAUTITECH 44 Open NEW catamaran/ Double memory	TG/Baotić	4.600 €	4.900 €	5.600 €	6.300 €	6.600 €	7.800 €	9.200 €	10.200 €	2023	l.bag	2 el.	4D	8	AC/H/WM/SP	2.500 €
ASTREA 42 catamaran FP / Ocean runner	TG/Baotić	4.200 €	4.900 €	5.600 €	6.300 €	6.300 €	7.500 €	8.900 €	10.030 €	2019	l.bag	4	4D+2SC	12	AC/G/H/SP/I	2.500 €
ASTREA 42 NEW catamaran FP / Crazy Diamond	TG/Baotić	4.200 €	4.900 €	5.600 €	6.300 €	6.300 €	7.500 €	8.900 €	10.030 €	2023	l.bag	4 el.	4D+1SC	11	AC/G/H/SP/I	2.500 €
ASTREA 42 catamaran FP /Magic Summer	TG/Baotić	4.200 €	4.900 €	5.600 €	6.300 €	6.300 €	7.500 €	8.900 €	10.030 €	2022	l.bag	4	4D+2SC	12	AC/G/H/SP/I	2.500 €
ISLA 40- catamaran FP / Sailor Venus	Dub /ACI	3.800 €	4.200 €	4.500 €	4.850 €	5.100 €	6.300 €	7.400 €	8.600 €	2022	l.bag	4	4D	8+2	SP	2.500 €
LUCIA 40 catamaran FP / Nala	TG/Baotić	3.800 €	4.200 €	4.500 €	4.850 €	5.100 €	6.300 €	7.400 €	8.600 €	2019	l.bag	3 el.	3D	6	AC/G/H/WM	2.500 €
ISLA 40 catamaran FP / Island escape	TG/Baotić	3.800 €	4.200 €	4.500 €	4.850 €	5.100 €	6.300 €	7.400 €	8.600 €	2021	l.bag	3 el.	3D	6	AC/G/H/WM	2.500 €
* S/Y Beneteau Oc 54 yacht- Big blue	TG/Baotić	5.900 €	6.300 €	6.600 €	7.400 €	7.000 €	8.900 €	10.400 €	12.200 €	2022	l.bag	3el+1	3D + 1S	6+S	AC/G/H/BT/DW	2.500 €
* S/Y Beneteau First 53 / Zenith	TG/Baotić	5.900 €	6.300 €	6.600 €	7.400 €	7.000 €	8.900 €	10.400 €	12.200 €	2020	l.bag 2u 3el	3el+1	3D+1S	6+S	AC/G/H/BT/DW	2.500 €

BAREBOAT STANDARD Includes:

weekly price of fully equipped boat, VAT, dinghy, nav.charts, mooring fee in home base (marina of departure), bedlinen, towels, kitchen utensils, 3 GB WIFI, snorkeling set, diver's inspection)

Outboard included for all cats and S/Y model Oceanis 40.1 and Oc 46.1 Nalu, Nauti buoy & Black Jack & from 51 ft

SUP included for all models Oceanis 40.1 w/3 cabins and Oc 46.1 Nalu & Nauti buoy, cat Island Escape and Nala, Zenith, Big Blue & Ultra:

OBLIGATORY TRANIST LOG & TOURIST TAX

→ Tourist tax /person/day	1,33 €
→ S/Y Charter pack 30-34ft 2 cab	215 €
→ S/Y Charter pack 35-42 ft	258 €
→ S/Y Charter pack 43-45 ft	297 €
→ S/Y Charter pack 46-47 ft	363 €
→ S/Y Charter pack 48-50 ft	393 €
→ S/Y Charter pack from 51-60ft	473 €
→ Cat Charter pack 40-42 ft	495 €
→ Cat Charter pack 43-50 ft	545 €
→ Cat Charter pack 51 ft	655 €

DISCOUNTS

→ Early booking (reservation until 31.01)	5-15%
* new catamaran	5%
* new sailing boat or cat older than 3 years	10%
* sailing boats older than 3 years	15%
→ 2 weeks discount	5%
→ repeater client of Ultra	5%
→ Last minute-depends of availability	up to 30%

\* Discounts are valid from the time of the print and can be a subject to change without prior notice

OPTIONAL ORDERS ON REQUEST

→ Safety net	100€ S/Y & 198€ CAT
→ Pets on board	150 €
→ Snorkeling set	12 €
→ Extra towel set	7 €
→ Stand up paddle /week	120 €
→ Outboard/week	90 €
→ Automatic life jacket	35 €
→ Water toys	on request
→ Early check in /13:00 h-14:00 h / LIMITED	200-350€
→ Transfer APT Split- marina Baotić(8pax)	45 €
→ Transfer APT Pula- ACI(8pax)	50 €
→ Transfer APT Split- ACI(8pax)	70 €
→ Transfer APT Dubrovnik -ACI(8pax)	70 €
→ Gennaker/week	190 €
→ Learn to sail	on request
→ WiFi 40GB	30 €
→ Parking in Marina Baotić; LIMITED	70 €/WEEK

Embarkation 17:00 h Saturday (STANDARD) - Other days only on request !

Disembarkation 09:00 h Saturday \* return to base on Friday by 18:00

\*Skipper is obligated to possess original sailing licence & VHF radio certificate according to the Croatian Maritime law

Cost of professional skipper/ hostess -per week ( 25% VAT incl.)

Note: separate cabin for crew is obligatory and provisioning

→ Skipper weekly SY up to 39ft	1.575 €
→ Skipper weekly SY 40 ft - 45 ft	1.660 €
→ Skipper weekly SY 46 ft - 50 ft	1.750 €
→ Skipper weekly CAT 40 ft-42 ft	1.837 €
→ Skipper weekly CAT from 43 ft & SY from 51 ft	1.925 €
→ Hostess weekly SY up to 45 ft	1.575 €
→ Hostess weekly SY from 45 ft & CAT	1.837 €
→ <b>Damage loss /waiver</b>	190€-440€

One way on request ST-DU or viceversa

→ One way boats 42-46 ft	620 €
→ One way boats 47-55 ft	720 €
→ One way catamarans	960 €

One way fee includes 1 day mooring fee in Dubrovnik & transfer of boat back to starting base . Disembarkation FRIDAY at 15:00

PAYMENT TERMS

35% upon reservation & 65% - 30 days before departure


In favour: ULTRA d.o.o. SWIFT: ESBCHR22 IBAN:HR13 2402 0061 5001 1003 2

Bank: Erste&Steiermärkische Bank d.d.

AGENDA: D=double cabin / BB= bunk bed / SC= skipper cabin / \* skipper obligatory / G = generator / SP = solar panel / AC = air condition / H = heating / BT Bow thruster / WM = watermaker / DW = dishwasher / W = washing machine / APA =advance provisional allowance

\* Skipper obligatory for cat Aura 51, S 47 Desafinado, S/Y First 53, Oceanis 54, Oc 51.1 Ultra Spirit



 <b>Sailing boats</b>		01.01.-18.05.		18.05.-25.05.		25.05.-01.06.	01.06.-15.06.	15.06.-06.07.	06.07.-17.08.	Year	Sails	WC	Cabins	Max Pax	AC/G/H/SP	Safety deposit
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		H	G	F	E	D	C	B	A							
• Oceanis First Line 51.1 <b>NEW</b> / Ultra Spirit	Split/ACI	4.200 €	4.440 €	4.880 €	5.490 €	5.950 €	6.600 €	7.200 €	8.600 €	2023	l.bag '23	4	4D+1SC	9	AC/G/BT/H	2.500 €
Beneteau Oceanis 51.1 / True wind	Split/ACI	4.200 €	4.440 €	4.880 €	5.490 €	5.950 €	6.600 €	7.200 €	8.600 €	2019	furling '19	3	4D+1BB+1SC	12	AC/G/BT/H	2.500 €
Beneteau Oceanis 51.1 / Patron	Split/ACI	4.200 €	4.440 €	4.880 €	5.490 €	5.950 €	6.600 €	7.200 €	8.600 €	2019	furling '19	3	4D+1BB+1SC	12	AC/G/BT/H	2.500 €
Beneteau Oceanis 48 / Flou	Split/ACI	3.000 €	3.230 €	3.540 €	4.300 €	4.300 €	4.620 €	5.830 €	6.957 €	2018	l.bag '18	4	4D	10	H/SP/BT	1.600 €
Beneteau Oceanis 48 / Summer dream	Pomer/ACI	3.000 €	3.230 €	3.540 €	4.300 €	4.300 €	4.620 €	5.830 €	6.957 €	2017	l.bag '17	3	4D+1BB	12	AC/G/H/SP/BT	1.600 €
Beneteau Oceanis 48 / Ultra Dubrovnik	Split/ACI	3.000 €	3.230 €	3.540 €	4.300 €	4.300 €	4.620 €	5.830 €	6.957 €	2015	l.bag '15	3	4D+1BB	11	H/SP/BT	1.600 €
Beneteau Oceanis 46.1 <b>NEW</b> / Ivy	Split/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2024	furling '24	3	4D+1BB	12	H/SP/BT/AC	2.000 €
Beneteau Oceanis 46.1 / Andiamo	Split/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2020	furling '20	4	4D	10	H/BT	2.000 €
Beneteau Oceanis 46.1 / Princess Mia	Split/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2020	l.bag '20	3	4D+1BB	12	H/SP/BT	2.000 €
Beneteau Oceanis 46.1 <b>NEW</b> / Summer Spirit	Pomer/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2023	furling '23	3	4D+1BB	12	H/SP/BT/AC	2.000 €
Beneteau Oceanis 46.1 <b>NEW</b> / Black Jack	Dub/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2023	l.bag '23	2	3D+1BB	10 or 6+S/H	SP/BT	2.000 €
Beneteau Oceanis 46.1 / Nalu	Pomer/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2020	l.bag '20	2	3D+1BB	10 or 6+S/H	H/SP/BT	2.000 €
Beneteau Oceanis 46.1 / Nauti buoy	Split/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2021	furling '21	2	3D+1BB	10 or 6+S/H	H/BT/SP	2.000 €
Beneteau Oceanis 46.1 <b>NEW</b> / Dommie	Split/ACI	3.500 €	3.800 €	4.030 €	4.500 €	4.520 €	4.900 €	5.830 €	6.957 €	2024	l.bag '24	3	4D+1BB	12	H/SP/BT/AC	2.000 €
Beneteau Oceanis 45 / Parja	Split/ACI	2.200 €	2.700 €	3.460 €	3.770 €	3.610 €	3.900 €	4.500 €	4.900 €	2017	l.bag '17	2	4D	10	H/SP/BT	1.600 €
Beneteau Oceanis 45 / Zoa	Split/ACI	2.200 €	2.700 €	3.460 €	3.770 €	3.610 €	3.900 €	4.500 €	4.900 €	2017	l.bag '17	2	4D	10	H/SP/BT	1.600 €
Beneteau Oceanis 45 / Mobula one	Split/ACI	2.200 €	2.700 €	3.460 €	3.770 €	3.610 €	3.900 €	4.500 €	4.900 €	2018	furling '18	2	4D	10	H/SP/BT	1.600 €
Beneteau First 44 <b>NEW</b> / Checkmate	Split/ACI	4.720 €	5.280 €	5.280 €	6.400 €	5.950 €	7.120 €	8.320 €	9.500 €	2023	l.bag '23	2	3D	7	AC/BT	2.500 €
Jeanneau SO 440 / XOXO	Pomer/ACI	2.200 €	2.700 €	3.300 €	3.400 €	3.610 €	3.800 €	4.500 €	4.900 €	2019	furling '19	2 el	4D	10	AC/H/SP/BT	2.000 €
Beneteau Oceanis 41 / Islamorada	Split/ACI	1.950 €	2.200 €	2.300 €	2.600 €	3.000 €	3.100 €	3.600 €	4.000 €	2015	furling '19	2	3D	8	H/SP/BT	1.300 €
Beneteau Oceanis 41.1 Performance / Luxa	Split/ACI	2.100 €	2.300 €	2.580 €	2.830 €	3.360 €	3.500 €	3.900 €	4.600 €	2019	l.bag '19	2	3D	8	AC/H/SP/BT	1.300 €
Beneteau Oceanis 41.1 / Sparkling	Split/ACI	2.100 €	2.300 €	2.580 €	2.830 €	3.360 €	3.500 €	3.900 €	4.600 €	2017	l.bag '17	2	3D	8	H/BT/SP	1.300 €
Beneteau Oceanis 41.1 Performance / Pia	Dub/ACI	2.100 €	2.300 €	2.580 €	2.830 €	3.360 €	3.500 €	3.900 €	4.600 €	2017	l.bag '19	2	3D	8	AC/H/BT/SP	1.300 €
Beneteau Oceanis 41.1 Porteruša	Pomer/ACI	2.100 €	2.300 €	2.580 €	2.830 €	3.360 €	3.500 €	3.900 €	4.600 €	2016	l.bag '22	2	3D	8	BT/SP	1.300 €
Beneteau Oceanis 40.1 - Azorian	Split/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2021	furling '21	2	3D	8 or 4+S	AC/H/SP/BT	1.600 €
Beneteau Oceanis 40.1 - Keiki	Pomer/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2021	l.bag '21	2	3D	8 or 4+S	H/SP/BT	1.600 €
Beneteau Oceanis 40.1 - Starlight	Pomer/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2022	l.bag '22	2	3D+1BB	10	H/BT/SP	1.600 €
Beneteau Oceanis 40.1 <b>NEW</b> / Kelani	Pomer/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2023	roll '24	2	3D	8 or 4+S	H/BT/SP	1.600 €
Beneteau Oceanis 40.1 <b>NEW</b> / Cosmic Dancer	Split/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2023	l.bag '23	2	3D	8 or 4+S	AC/H/BT/SP	1.600 €
Beneteau Oceanis 40.1 <b>NEW</b> / BIBI ONE	Split/ACI	3.000 €	3.100 €	3.300 €	3.700 €	3.811 €	4.429 €	4.950 €	5.650 €	2023	furling '23	2	3D	8 or 4+S	H/BT/SP	1.600 €
Beneteau First 36 Ultra First	Split/ACI	2.500 €	2.700 €	2.900 €	3.200 €	3.300 €	3.900 €	4.300 €	4.900 €	2022	l.bag '22	1	3D	6	SP	1.600 €
Beneteau Oceanis 37.1 <b>NEW</b> / Breeze	Split/ACI	2.100 €	2.200 €	2.600 €	2.800 €	2.990 €	3.764 €	4.150 €	4.400 €	2024	l.bag '24	2	3D	8	H/BT/SP	1.600 €
Beneteau Oceanis 38 / Rusalka	Pomer/ACI	1.650 €	1.900 €	2.000 €	2.200 €	2.090 €	2.600 €	3.250 €	3.685 €	2016	furling '16	2	3D	8	SP	1.300 €
Beneteau Oceanis 38.1 / Cvita	Split/ACI	1.800 €	1.900 €	2.380 €	2.380 €	2.420 €	3.100 €	3.690 €	3.950 €	2019	l.bag '19	2	3D	8	H/SP	1.300 €
Beneteau Oceanis 38.1 / Majano	Split/ACI	1.800 €	1.900 €	2.380 €	2.380 €	2.420 €	3.100 €	3.690 €	3.950 €	2019	l.bag '19	2	3D	8	AC/H/SP	1.300 €
Beneteau Oceanis 38.1 / Sailor Mercury	Split/ACI	1.800 €	1.900 €	2.380 €	2.380 €	2.420 €	3.100 €	3.690 €	3.950 €	2018	l.bag '18	2	3D	8	H/SP	1.300 €
Beneteau Oceanis 38.1 / Sailor Jupiter	Pomer/ACI	1.800 €	1.900 €	2.380 €	2.380 €	2.420 €	3.100 €	3.690 €	3.950 €	2018	l.bag '18	2	3D	8	H/SP	1.300 €
Beneteau Oceanis 38.1 Performance - TeoDora	Dub/ACI	1.850 €	1.955 €	2.450 €	2.450 €	2.490 €	3.193 €	3.800 €	3.990 €	2022	l.bag '22	2	3D	8	AC/H/SP	1.300 €
Beneteau Oceanis 35 / Gaston	Dub/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2015	l.bag '15	1	3D	8	H/SP	1.300 €
Beneteau Oceanis 35 / Gala	Split/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2016	l.bag '16	1	3D	8	H/SP	1.300 €
Beneteau Oceanis 35 / Mala luna	Pomer/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2016	l.bag '16	1	3D	8	H/SP	1.300 €
Beneteau Oceanis 35 / Dalmar	Pomer/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2016	l.bag '16	1	3D	8	H/SP	1.300 €
Beneteau Oceanis 35.1 / Bela	Split/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2018	l.bag '18	1	3D	8	H/SP	1.300 €
Beneteau Oceanis 35.1 / Lampuga	Split/ACI	1.520 €	1.760 €	1.900 €	2.035 €	2.100 €	2.600 €	3.150 €	3.490 €	2018	l.bag '18	1	3D	8	SP	1.300 €
Beneteau Oceanis 34.1 <b>NEW</b> / Rookie	Split/ACI	1.520 €	1.760 €	2.200 €	2.380 €	2.290 €	2.900 €	3.500 €	3.800 €	2023	l.bag '22	1	3D	8	SP	1.300 €
Beneteau Oceanis 30.1 / Mobula zero	Split/ACI	1.250 €	1.300 €	1.400 €	1.500 €	1.600 €	1.950 €	2.600 €	2.800 €	2020	furling '20	1	2D	6	SP	1.300 €
Beneteau Oceanis 30.1 / Yoda	Pomer/ACI	1.250 €	1.300 €	1.400 €	1.500 €	1.600 €	1.950 €	2.600 €	2.800 €	2020	l.bag '20	1	2D	6	tiller/sporty	1.300 €
Beneteau First 27 / Šuferina	Split/ACI	1.250 €	1.300 €	1.250 €	1.500 €	1.400 €	1.700 €	1.990 €	2.300 €	2022	l.bag '22	1	1D	4	tiller/sporty	1.300 €

